



NelsonMultimedia.net

CORPORATE OFFICE

**One Broadcast Center
Plano IL 60545-2100**

Representing:

WSPY FM 107.1

WSPY AM 1480

WSQR AM 1180

One Broadcast Center

Plano IL 60545-2100

630.552.1000

815.899.1000

WCSJ FM 103.1

WJDK FM 95.7

WCSJ AM 1550

219 W. Washington St.

Morris IL 60450

815.941.1000

WSPY TV

One Broadcast Center

Plano IL 60545-2100

630.552.1000

**NELSON
PUBLISHING, INC.**

One Broadcast Center

Plano IL 60545-2100

630.552.1000

**NELSON
E-MEDIA, INC.**

bizEcalendar.com

myTpost.com

GopherSavings.com

Career Opportunities at Our Stations

Grundy County Broadcasters, Inc. is an Equal Opportunity Employer.

Radio Marketing Consultant

WCSJ / WJDK Radio

Morris IL 60450

JOB DESCRIPTION SUMMARY: Prospect, sell, and service advertising clients for WCSJ-WJDK

DUTIES & RESPONSIBILITIES:

Successful completion of specific training program and the ability to execute this training in the field

Retain, increase, and service our existing clients

Develop new business

Get results for our advertising clients

Perform to minimum standards of performance

Perform miscellaneous job related duties as assigned

Meet or exceed individual monthly revenue goals

SKILLS:

Excellent verbal and written communication skills

Direct sales skills

Results oriented

Creative and customer-focused

Self-starter with sense of urgency

Attention to detail

Honesty, ethics and integrity are of paramount importance

Able to handle multiple tasks with prompt follow-through to customers and management

in a competitive team environment

Interested applicants are invited to send a resumé to:

Joe Munsell

Sales Manager

Grundy County Broadcasters, Inc.

219 W. Washington Street

Morris IL 60450

815-941-1000 x 124

815-941-9300

Fax Lines: _____

CORPORATE: Plano 630.552.9300

NEWS and SPORTS: Plano • Aurora 630.552.9000 | Sycamore • DeKalb 630.552.9000 | Morris • Joliet 815.941.9000